Azure Services

Microsoft Azure provides businesses with a secure, scalable, and versatile cloud computing platform, enabling them to innovate, adapt to market changes swiftly, and maintain a competitive edge in the digital era. However, despite the advantages, many organisations struggle to fully leverage the benefits available. Advanced advise, assist, secure, and operate, no matter what stage you're at in your cloud journey - from initial migration to mature optimisation.

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IT Powered Possibility

The challenge

Whether it be the initial migration or ongoing management, delivering ROI and an optimised, efficient, and secure cloud environment that meets your business' requirements is not an easy task. It requires a huge amount of expertise, careful planning, analysis of existing legacy infrastructure and ongoing monitoring.

Due to the complexity and resource requirements needed to facilitate this, many organisations choose to work with a Managed Services Provider (MSP) for the provision of Azure Managed Services. With an Azure Managed Service, you can have the flexibility and power of the Microsoft Azure platform without having to worry about any of the setup and maintenance involved. Instead, you can just focus on strategic priorities within your organisation.

Is a managed Azure service right for you?

This service might be the right choice for your organisation if you are facing any of the below challenges:

Lack of in-house expertise - If your team doesn't have the necessary expertise to manage Azure, a managed service can provide you with access to cloud specialists who can handle your cloud infrastructure efficiently.

Complex migration process - Migrating to Azure can be tricky, especially if you're dealing with legacy systems. Managed services can help ensure a smooth and seamless transition.

Resource optimisation - If you're struggling to optimally allocate resources in Azure, a managed service can assist with efficient resource provisioning to avoid unnecessary costs.

Security concerns - Managed services can address security issues by ensuring your data and applications on Azure comply with regulatory standards and are protected against cyber threats.

Focus on core business - If managing Azure is diverting your focus from your core business operations, a managed service can take over the task, allowing you to concentrate on what you do best.

How Advanced can help with Managed Azure Services

At Advanced, we offer comprehensive cloud services broken into three key categories:

Migrate - Azure Migration Services provide a streamlined, comprehensive solution for migrating servers, databases, web apps, and other workloads to Azure, ensuring a smooth and efficient transition with minimal disruption to business operations.

Modernise - This category includes design and consultancy services to transform and optimise your IT infrastructure to a scalable and cost-effective cloud-based environment. Our specialists can advise on everything from licensing and security to backups and storage, ensuring your environment is fit for purpose.

Manage - Our management services provide ongoing support and management of your cloud estate, lifting the burden of this from internal teams and ensuring your organisation is protected from threats, optimised, and efficient.

Our services are underpinned by security and governance – we adhere to Microsoft best practice and governance frameworks including the Microsoft Cloud Adoption Framework (CAF) and Azure Well-Architected Framework, so you can move to the cloud with confidence.
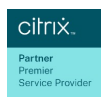
What makes Advanced different?

- We have over 60 in-house Microsoft Certified Professionals, with years of experience designing and implementing workplace services, as well as taking customers from traditional on-premises to cloud managed

- We hold several Microsoft certifications including: Infrastructure Solution Partner Designation, Digital & App Innovation Solution Partner Designation, Azure Virtual Desktop Advanced Specialisation

- We utilise Microsoft Best Practice including the Cloud Adoption Framework (CAF) & Azure Well-Architected Framework

- By following an evergreen approach, we ensure your technology is always up-to-date and fit for the future

- We provide ongoing consultative support, ensuring your services and licensing are constantly optimised and reflect changing needs

- We provide a flexible and transparent pricing model that suits your budget and needs

- We are not an 'out of the box' provider, which means that we can tailor solutions and inherit complex environments

- We view IT outsourcing as a partnership and aim to act as an extension to your team. For this reason, we only onboard a small handful of customers a year, so that we can ensure cultural alignment and add tangible value to your business

- Our Squads model revolutionises IT operations, separating innovation from core BAU activities to ensure you receive continuous innovation and service improvement

- Advanced hold longstanding relationships with leading technology partners including Microsoft, ServiceNow, IBM and more, validating our expertise and providing us access to cutting-edge resources

> **"Cloud is a huge driver for us and where we want to go. We are moving forward to meet growing and more complex demands with a provider that can both scale to meet those needs and provide the level of professionalism needed within this marketplace. The team at Advanced were an important factor for us in partnering with them"**

Rob Bing,
IT Service Manager at St Andrew's Healthcare

Why Advanced

Advanced provide mission-critical services and support that help businesses focus on their core activities while accelerating and transforming digitally. Through our range of services, including full IT outsourcing, cloud, security, managed services and more, we strive to make a difference to millions of lives every day by making the complex simple, inspiring innovation and delivering exceptional customer service.

We have been empowering many global brands for years, so you can lean on our unique expertise and vast experience to create a reliable roadmap, unlocking the capability and flexibility to take your business into a robust & digital future. Get in touch today to learn how we can help your organisation.

> Get in touch

Make IT work

More Information

w oneadvanced.com   **t** +44(0) 330 343 8000   **e** hello@oneadvanced.com
The Mailbox, 101 Wharfside Street, Birmingham, B1 1RF

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